



COASTAL SHIPPING: THE GAME CHANGER

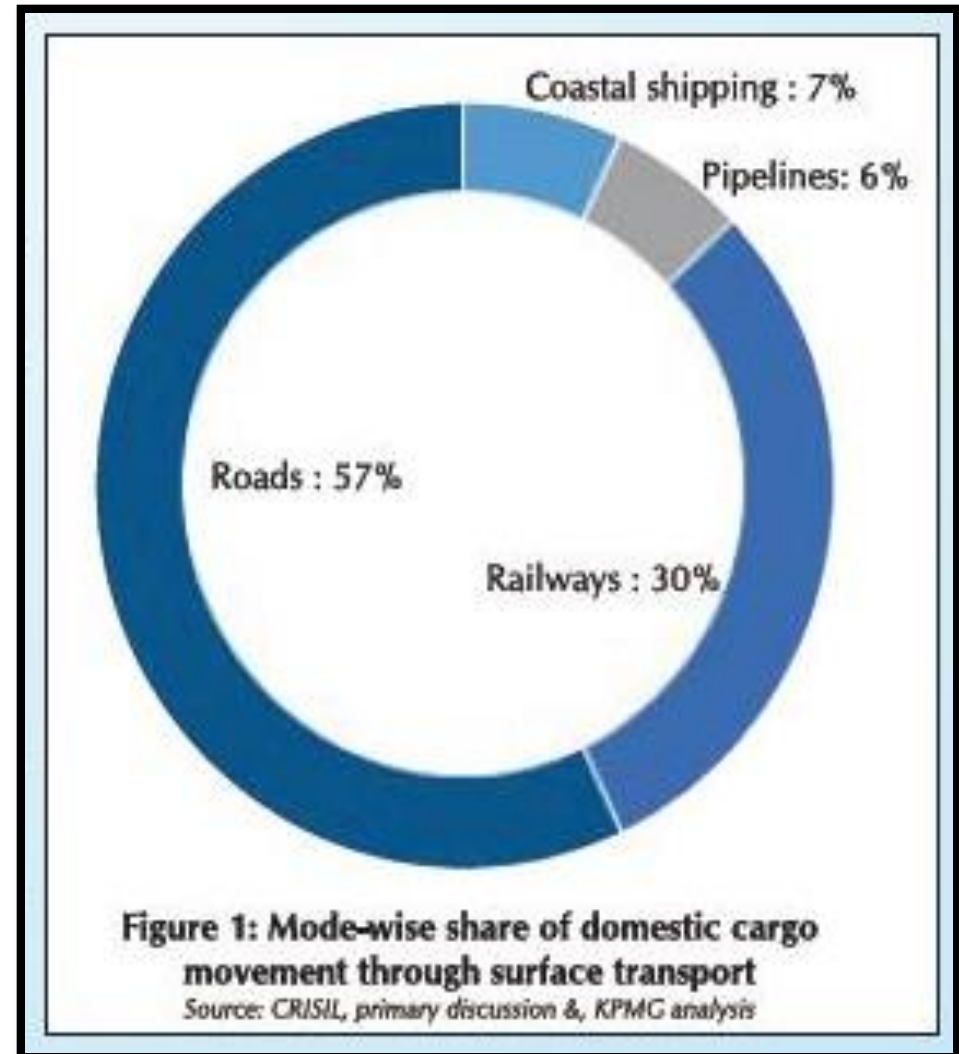
THE TAJ MAHAL HOTEL
NEW DELHI
9th AUGUST 2019



- Coastal Shipping

Salient Features

- Long Coast Line 7516 KMs
- 13 Major Ports
- 187 Notified Minor Ports
- Ports Account 90% of EXIM
- Only 7% is carried in Coastal



Advantages of Coastal Transportation

CHEAPER

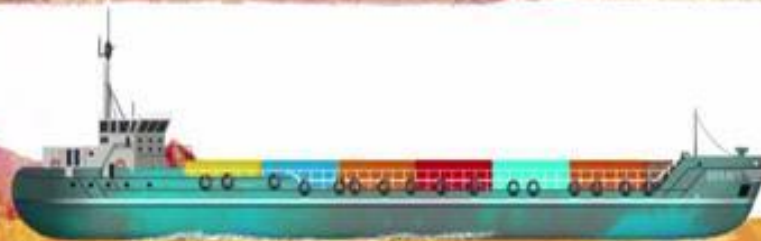
**Rs 2.28 for
HIGHWAYS**



**Rs 1.41 for
RAILWAYS**



**Rs 1.19 for
WATERWAYS**



Cost to transport 1tonne of freight over 1km

Advantages of Coastal Transportation

1 litre of fuel can move

GREENER

24 tonnes
by ROAD



85 tonnes
by RAIL



105 tonnes
on WATER





Advantage of Coastal Transportation

- Fuel Efficient
- Cost Effective
- Environmental Friendly
- Decongest Road / Rail



Potential Cargo

- COAL
- STEEL
- CEMENT
- FERTILISER
- AUTOMOBILE
- FOODGRAIN
- SALT
- SUGER
- TILES /MARBAL



Constraints in Coastal Traffic

- 1.No dedicated Infrastructure at Ports for Coastal Traffic
2. Priority is for Foreign Vessel
3. Free time differ Port to Port
- 4.Handling Charges differ Port to Port
5. No Dedicated Space in Ports for Stuffing or Destuffing
6. GST is Collected for Vessel and Port Handling
7. There is no GST for Agri goods
8. Complex paper work for Transshipment of EXIM Container
9. No Return Traffic



NEED TO ADDRESS

- Route Development
- Capacity Augmentation
- Reduction in Fuel Cost
- Rebate in Port / Vessel Charge
- Uniform Tariff
- Dedicated Berth for Coastal Vessel
- Storage / Warehouse Infra At Port



CONCOR COASTAL SHIPPING

- Commenced Coastal Operations w.e.f. 10-01-2019.
- Part of Multi Modal Logistic Solution
- First mile / last mile connecting via Rail/Road
- Kandla – Mangalore- Cochin- Tuticorin Ports.
- Weekly Scheduled Service from Kandla port.
- Presently containerized cargo is carried.

CONCOR COASTAL SHIPPING





- **TARGET COMMODITIES**
- White Cement
- Wheat
- Lime Stone
- Bentonite Powder
- China Clay



- **TARGET COMMODITIES**

- Tiles
- Cotton
- Sanitaryware
- Wooden Blocks



Commodities carried in coastal transport

1. WHEAT	11. S.S. SINK
2. TILES	12. BAUXITE
3. CEMENT	13. MARBLE RUBBLE
4. FERTILIZER	14. CHEMICAL
5. FOOD PRODUCT	15. TIMBER
6. RICE	16. COKE
7. WALLP PUTTY	17. MARBLE POWDER
8. BAJRA	18. CALCINED BAUX
9. CHALK POWDER	19. PLASTIC
10. GRAINS	20. MAIZE



Future Plans of CONCOR Coastal Transport

CONCOR COASTAL SHIPPING



CONCOR COASTAL SHIPPING





INLAND WATERWAYS



INLAND WATERWAYS

- Total navigable length of 14,500 km
- 5200 km over Rivers
- 4000 km over canals
- India has recognized 106 waterways
- 06 are declared as National Waterways
- Huge Potential to cater to the North Eastern States



Constraints in inland Waterways Traffic

- Availability of Jetty
- Draft is not consistent
- Seasonal availability of Draft
- Night Navigation is not available in all Stretches
- Minimum Channel width of 25 meters
- Temporary Pontoon bridges on National Waterways



THANK YOU